

# JD Edwards consultancy specialists for the international deployment of model company

**Whitehouse Consultants**, founded in 1991, has built a strong reputation in the JD Edwards sector, based on the quality of our consultants and the wealth of product knowledge and international experience that they possess. With offices in the UK, France, Poland, Australia and Thailand, Whitehouse is best positioned to serve your international project needs.

International companies can benefit greatly from the implementation and deployment of ERP systems. The benefits of such a program are well documented:

- Common core processes
- Consolidated reporting
- Data consistency
- Better CRM and global Supply Chain Management
- Cost reductions due to
  - Better negotiation with software vendor
  - Single technology spend using thin client
  - Centralised maintenance of software
  - Fast path implementation methodology

A global ERP implementation faces:

- Complex processing requirements
  - Inter-company
  - Large numbers of users
  - Geographic and demographic diversity
- Complex reporting requirements
  - HQ consolidations
  - Local reporting
- Desire for consistent procedures but dispersed decision making
  - Global benefits vs. local requirements
  - Global consistency vs. local flexibility
- Flexibility to cater for:
  - Growth
  - Acquisitions
  - Organisational structure change

At Whitehouse Consultants we recognise that the success of global implementations of ERP systems cannot be attributed to a single factor. We understand the nuances of rolling out JD Edwards to a multi-country, multi-language, multi-currency and multi-cultural user community.

Our people are all seasoned JD Edwards specialists with at least five years (most with considerably more) experience of ERP implementations. All our application consultants have a business background and understand the challenges of implementing, and sometimes imposing, an ERP system on an organisation. Our technical team has mastered the challenges of designing and implementing a global enterprise from a single instance of JD Edwards on single or multiple databases over a thin/web client.

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JD EDWARDS WORLD

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Consultants

## Whitehouse Consultants services include:

- Project management
- Applications consulting
- Training
- CNC administration
- Technical design and architecture
- Development of interfaces
- Data conversion
- User support
- Localisation expertise (in all major JD Edwards T1 and T2 countries, and beyond)
- Languages include: English, French, German, Italian, Polish, Spanish

## Some tips for project success:

### General

- Document and communicate clearly the overall company commonality, i.e. why you believe a model rollout is appropriate.
- Complete the Business Process Re-Engineering before the implementation of the software.
- Establish strong communications and issue-resolution procedures.
- Ensure that the top-level management are supporting and sponsoring the project.
- Good internal marketing of the new system, for example in a company newsletter.
- Team building activities should be planned.

### Build Phase

- Start the technical work as early as possible, for example data loads and interfacing.
- Have model maintenance procedures in place.
- Enforce standards and guidelines.
- Use experienced cross-functional consultants to ensure better integration of the solution.
- Ensure a disaster recovery strategy is in place for the build environment.
- Ensure an effective change control procedure is in place.

### Roll out phases

- Use of forward planning, pre-implementation checklists.
- Do easier countries first to get quick wins.
- Do not under-estimate the training effort.
- Never under-estimate language and cultural differences.
- Respect local "legal" requirements, but be forceful so that local "nice to haves" don't jeopardise the project.
- Use next site resource on previous site.

*A world-leading agricultural processor chose Whitehouse Consultants as sole supplier for the implementation of JD Edwards World software in their cocoa operations in the **Ivory Coast**. The project was deemed a success as it was completed on time, on budget and with the expected return on investment for the business. As a result of the performance of the Whitehouse team in the Ivory Coast, Whitehouse is now a key provider of high quality consultancy services for its JD Edwards EnterpriseOne implementations in the **UK, France, Holland and Singapore**.*

**3M** *The diversified technology company, 3M, is currently deploying JD Edwards EnterpriseOne manufacturing modules integrated with PeopleSoft Finance and other internal systems. Whitehouse Consultants was first selected as a supplier in **Poland** to provide the expert product knowledge and local Polish business experience to the team. The Polish implementations of JD Edwards were so successful and virtually trouble-free that Whitehouse Consultants has been selected for further deployment of the solution in Poland and for technical and functional consulting services in **France**.*



To learn more about the ways in which Whitehouse Consultants can help you deploy JD Edwards in an international environment, please contact

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