

<p><b>The Issue</b></p>	<p>Today's wholesale distribution companies are sourcing and selling globally, while having to maintain localised availability and customer service levels. Faced with expanding inventories, they must seek new ways of adding value to their customers and, at the same time, maintain profitability. The challenge is how to do more with less across an increasingly complex operating environment.</p>
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# Oracle Accelerate Provider of Wholesale Distribution Solutions



## Whitehouse Consultants Is the Right Partner for Your Wholesale Distribution Solutions

Whitehouse Consultants continues to leverage its rapid implementation experience with its Accelerate Solution for the Wholesale Distribution Sector. This type of implementation enables Wholesale Distribution companies to recognise rapid returns on their investment without disrupting business operations.

The Wholesale Distribution Accelerate solution will provide the following key functionality:

- **Easy to Use** – The Wholesale Distribution Accelerate solution is tailored for the Wholesale Distribution industry to enable unique business processes with industry-relevant data across Oracle JD Edwards EnterpriseOne modules. The pre-configured Wholesale Distribution solution, supported by comprehensive system and user documentation, enables companies to be up and running in no time at all. Customers are not constrained and can add, modify, and expand the entire footprint as their business scales, yet achieve immediate results by selecting the industry-specific business transactions they need.
- **Industry Complete** – The Wholesale Distribution Accelerate solution includes industry best practices and supporting business flows. These are models of business transactions representing leading business practices. Business flows enable the customer to relate their business requirements to the Oracle JD Edwards EnterpriseOne solution functionality. Key business processes enabled include:
  - Inventory Management
  - Sales Order Management

- Requirements Planning
- Accounts Payable
- Accounts Receivable
- General Accounting
- Asset Management

- **Easy to Implement** – The Wholesale Distribution Accelerate solution deploys common business transactions in Oracle JD Edwards EnterpriseOne, dramatically speeding up the initial stages of an implementation. Implementers can enable customers to begin testing personalised business transactions within hours. This allows implementers to spend more time on additional value-added activities, and ultimately increases the return on investment for the customer. Implementation plan and scripts can be used to accelerate the deployment and verification of the customer solution. Education and knowledge transfer provides the utilities to test, train, and educate individual business users.

### Why do Mid-Size Businesses choose Oracle?

- Industry-focused solutions to meet your unique requirements
- Complete solutions to meet your needs today and tomorrow
- Easy-to-own solutions with predictable value

## Whitehouse Consultants and Oracle

Doing more with less and quickly adapting to changing business demands are not just goals; they are organisational imperatives. Every step made toward increased business efficiency and agility in the marketplace must have a direct impact on the bottom line and provide a solid return on investment.

Whitehouse Consultants and Oracle are aligned to help businesses address these challenges. Together, we have the products, services, and experience to deliver enterprise wide information and IT adaptability, and the track record to prove it.

## Unlimited Possibilities for Limited Budgets

Long recognized as a leading technology innovator—Oracle provides an integrated suite of applications that can provide companies with immediate access to complete, high quality business information.

With a rich understanding of Oracle technology and a results-oriented approach to mission-critical business systems and consulting services, Whitehouse Consultants successfully implements Oracle applications to help you:

- Gain strategic advantage and make informed business decisions with immediate access to accurate information in a single database
- Boost productivity, cut costs, and increase revenues through operational efficiency, process automation, and enterprise integration
- Reduce risk and quickly transform your business for increased time-to-benefit.

As an Oracle Accelerate solution provider, Whitehouse Consultants can ensure that our consultants remain at the forefront of Oracle technology and that our clients receive the highest level of technical expertise and professional consulting services available.

Whitehouse Consultants has been working with JD Edwards solutions for 16 years and has received a number of awards for its work, including Consulting Partner of the Year.

### Service Overview: Wholesale Distribution Offering

Whitehouse Consultants provides continuity throughout the entire solution lifecycle.

- Rapid deployment. Mid-size companies need all the capabilities of a tier one ERP solution yet need to ensure a rapid return on investment. Companies need to reduce risk, achieve results quickly whilst working with limited resources; in short, build a solid foundation from which to grow the business and the system.
- Our experience in the mid-size businesses marketplace with pre-configured solutions has been merged with Oracle's Business Accelerator to provide the ideal solution for mid-size companies.
- We understand that the software is only part of the solution: we can offer guidance, as well as project management to ensure a smooth and successful implementation. Documentation templates ensure that the users are trained accordingly.
- JD Edwards EnterpriseOne has all the capabilities to grow with you, whether your need is low level or high.

Whitehouse Consultants has leveraged its extensive experience in the Wholesale Distribution sector to provide an accelerated solution based upon the JD Edwards

EnterpriseOne software by supporting the key business processes on the Oracle technology platform. Our solution ensures companies will be able to:

- Manage increasingly complex products and product offerings
- Increase the productivity of inventory
- Reduce operating costs
- Improve agility and supply chain performance
- Enable greater flexibility to address changing market conditions

### Customer References/Testimonials

Treatt PLC: [www.treatt.com](http://www.treatt.com)

### Getting Started from Decision to Go Live: The Process for Success

Whitehouse Consultants is the leading independent provider of JD Edwards applications in the UK. Founded in 1991, the company has focused solely on JD Edwards' software and implementations since its inception. Whitehouse's consultants are some of the most experienced in the industry, for, as well as having strong implementation skills, most have senior functional backgrounds. As a consequence, they understand the demands and challenges of companies operating in today's demanding environment.

For more information on Whitehouse Consultants, or to schedule an engagement, please visit [www.whitehouse-consult.co.uk](http://www.whitehouse-consult.co.uk)

### Oracle Accelerate—Unlimited Possibilities for Limited Budgets

Oracle and its partners recognize that mid-size businesses demand comprehensive business solutions that are low-cost, low-risk, and provide industry-specific functionality and faster time-to-value.

Oracle Accelerate delivers a complete set of applications, rapid implementation tools, and an extensive partner system, so mid-size businesses can maximize their budgets and achieve real business value quickly. Utilizing a fixed-scope approach, Oracle Accelerate substantially reduces the complexity of more traditional, large-scale implementations.

For customers interested in a rapid, low-risk approach, Oracle Accelerate provides the opportunity to leverage world-class functionality at unprecedented entry-level value.

For more information about Oracle or the Oracle Accelerate Wholesale Distribution solution, please visit [oracle.com/accelerate](http://oracle.com/accelerate)



**WHITEHOUSE**  
CONSULTANTS

Regus House, Central Boulevard

Blythe Valley Park

Solihull, West Midlands B90 8AG

Tel: 01564 711037

[www.whitehouse-consult.co.uk](http://www.whitehouse-consult.co.uk)