

# United House installs JD Edwards to support business growth

United House installed a new business management system to facilitate strong company growth in the specialised housing construction sector. Recognised as the foremost social housing specialist in London and the South East, United House has enjoyed a 44 year history of innovation and market leadership. The company is an industry leader in partnered contracts, primarily with enterprising local authorities and housing associations, working on regeneration, maintenance and PFI projects. A new business management system was deemed necessary as the existing legacy system had effectively reached the end of its development potential.

IT Manager, Kain Busfield, explained the United House selection criteria; "The JD Edwards EnterpriseOne system was selected because Whitehouse Consultants\* put more pre-contract effort into a full blown evaluation of the United House business requirement than their competitors. They were also the most committed of all the possible suppliers."

## The Challenge

With such a wide diversification of specialist projects, it was clear that a highly automated approach to item control would be necessary to accomplish critical supply-chain management in materials handling and distribution through the United House warehousing facility. One option was to further upgrade the United House legacy system. The alternative was to start afresh with a fully integrated solution that provided flexible, open-ended, development and growth potential. This also had to allow for any future diversification in the United House business model.

## The Successful Solution

Following a competitive evaluation process with a number of possible suppliers, the chosen system was a JD Edwards EnterpriseOne construction solution, supplied and implemented by Whitehouse Consultants. JD Edwards considerably improves the contracting processes and supports all functions including EDI. Initially, the core modules were implemented, including financials, subcontracting, procurement, warehousing, project management and client billing. Other modules were implemented at a later phase.

A broad unlimited licence agreement, based on the number of United House employees, was included in the Whitehouse agreement - a premium option that allowed United House the autonomy to add user-logons. This was important as the document management system, planned for the next phase, would require casual users.

During the project, Kevin Duggan, Financial Director at United House, commented; "The project is being delivered on time, on budget and will impact on all areas of our business. Of special significance, will be the fully integrated Valuation Module which will allow us to assess the level of completed work and manage client applications and subcontract payments."

## The Benefits

The JD Edwards EnterpriseOne business management solution has provided United House with a solid foundation for supporting critical decisions at every level of the organisation. Being able to access online enquiries and run up-to-the-minute reports against the operational data stored in the system allows United House staff to respond more effectively to urgent management issues as they arise. In the construction industry any delays cost both time and money. With its business management solution in place, United House also expects better system performance and reduced operational costs.

\*formerly known as Peak Systems.



JD EDWARDS WORLD



JD EDWARDS ENTERPRISEONE



To learn more about the ways in which Whitehouse Consultants can help you, please visit our web site.

[www.whitehouse-consult.co.uk](http://www.whitehouse-consult.co.uk)